

## Rising Star: Latham & Watkins' Eric Greig

By **Andrew Karpan**

*Law360 (July 7, 2021, 3:02 PM EDT)* -- Latham & Watkins LLP partner Eric Greig played a vital role last year in getting hospital-level care delivered to patients in the middle of a global shutdown, earning him a spot among health care attorneys under age 40 honored by Law360 as Rising Stars.

### ***HIS BIGGEST DEAL:***

The beginning of the ongoing pandemic was a once-in-a-lifetime change in the health care space: for patients, for doctors and for their lawyers. In April 2020, Greig was part of the team at Latham & Watkins that steered Adventist Health into becoming one of the first health care systems in the country to implement acute-care delivery systems meant to operate inside patients' homes under the U.S. Department of Health and Human Services' new Hospitals Without Walls program.

"Really interesting topics came up with Hospitals Without Walls," Greig said. "A lot of it was just thinking through all of the services that hospitals deliver and how that can best be facilitated in a different care setting."

On the legal side, that meant thinking through and planning out how that would change licensure requirements, reimbursement and the very devices that would now be inside patients' rooms, Greig said.

"Over April and May last year, we were seeing waivers from CMS for certain requirements, we were seeing new policies issued on a very rapid basis," he added, referring to the Centers for Medicare and Medicaid Services. For lawyers, that meant having to discern what those new policies were right as they were being directed, often through informal means like teleconferences and forums.

### ***HIS MOST INTERESTING DEAL:***

Greig and the team at Latham & Watkins were also involved in numerous deals with the Louisville-based PharMerica Corp. The firm



**Eric Greig**  
Latham & Watkins

Age: 36  
 Home base: Washington, D.C.  
 Position: Partner  
 Law school: University of Texas  
 School of Law  
 First job after law school:  
 Associate at Latham & Watkins

had worked with the buyers in a joint venture that involved the pharmacy manager being sold to Walgreens and KKR & Co. Inc. for \$1.4 billion.

But he also worked with the company in its purchase of BrightSpring Health Services, a deal that Greig said hit close to home.

"I think I didn't realize it at the time how important these types of services are until I had family that were in these settings." It made him "think through the medication management and the complexity of those services as part of our health care system. It's just a really important clinical need," he said

***WHAT THE FUTURE OF HEALTH CARE LAW LOOKS LIKE:***

Health care law policy has changed as much in the past year as it has over the past decade, Greig said. And he thinks many of those changes are here to stay.

"One thing that we certainly have seen is an acceleration in value-based arrangements among health care providers and life science companies — and even payers — and it's really that coordination among the different stakeholders that I've seen increase quite a bit," he said. "I expect that to continue and continue to accelerate in the post-pandemic world."

Coordinated care, Greig added, has been a buzzword throughout his entire time in the sector, but now he's finally seeing those ideas in action.

***HIS PROUDEST MOMENT:***

Greig said the proudest moment in his legal career took place last year too: being made partner at Latham & Watkins, a firm that he has worked at since graduating from law school a decade ago.

"They're so accomplished and driven and innovative, so to be recognized and accepted as a partner by them was just a really great moment," he says.

— *As told to Andrew Karpan*

*Law360's Rising Stars are attorneys under 40 whose legal accomplishments belie their age. A team of Law360 editors selected the 2021 Rising Stars winners after reviewing more than 1,400 submissions. Attorneys had to be under 40 as of April 30, 2021, to be eligible for this year's award. This interview has been edited and condensed.*