

# Tactical Opportunities Analyst

**PeopleSoft Job Code / Title:** 6168 / Tactical Opportunities Analyst  
**Department / Subdepartment:** Global Finance  
**Organizational Relationship:** Reports to the Director of Tactical Opportunities  
**FLSA Status:** Exempt  
**UCM Level:** N/A  
**Last Updated:** September 30, 2025

## Role Overview

The Tactical Opportunities Analyst is responsible for taking the lead to identify and research a range of strategic and market opportunities across a range of asset classes and sectors that interlink with several practice areas including M&A, private equity, capital markets, banking, and finance.

With support from the broader Tactical Opportunities team, the Analyst engages with internal stakeholders and financial intermediaries to deliver the team's output to partners and clients.

## Essential Duties and Key Responsibilities

*"Essential duties" are those that an individual must be able to perform with or without reasonable accommodation.*

1. Works closely with the Directors and Managers of the team to identify market events that will impact the firm and its clients
2. Performs analysis and adapts it to different industries and products as priorities shift based on macro-economic and market dynamics
3. Brainstorms market themes as part of the team, actively contributing ideas and developing others'
4. Designs and executes quantitative and qualitative analysis on broad market themes down to single-name analysis, across different industries and products
5. Supports team projects as needed
6. Engages with key stakeholders to embed the team's reputation and work output through the firm and clients
7. Helps partners across the firm build their practice and relationships with clients, providing guidance through market opportunities in advance of client presentations, as well as contributing to business plans, pitching, competitive analysis, and client profile
8. Promotes effective work practices, works as a team member, and shows respect for co-workers

## Knowledge, Skills & Abilities

- Strong teamwork and collaborative skills and the ability to foster such skills
- Strong written and oral communication skills
- Strong analytical and problem-solving skills
- Well-developed interpersonal skills
- Excellent quantitative and strong presentation skills along with the ability to demonstrate gravitas in front of senior management, partners and clients
- Ability to adapt
- Customer-service focus

- Attention to detail
- Organization skills needed to manage time well, prioritize effectively, and handle multiple, sometimes shifting, deadlines
- Demonstrated ability to think creatively and provide strategic support to senior management
- Ability to handle confidential and sensitive information with the appropriate discretion
- Strong knowledge of and proficiency with a variety of desktop and web-based applications, in particular Excel and PowerPoint. Knowledge of Bloomberg, Capital IQ, Pitchbook

## Position Specifications

### *Typical Experience*

- Minimum of six months' experience in finance / investment / consulting / advisory required

### *Education*

- Bachelor's degree or equivalent required, preferably with a finance or economics component

## Working Conditions and Physical Demands

- Frequently move (e.g., walk) around the office
- Spend extensive time using a computer, including use of a PC keyboard and mouse or similar data input devices
- Travel may be required
- All Latham & Watkins positions are in a typical indoor office environment

The statements contained in this position description are not necessarily all-inclusive; additional duties may be assigned, and requirements may vary from time to time, and from location to location.