

DANIEL S. HOFFMAN

**PARTNER, LATHAM & WATKINS
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Latham & Watkins partner Daniel S. Hoffman became passionate about Boston's start-up scene at a young age. That early interest turned Hoffman into one of the city's sought-after deal lawyers.

Hoffman counsels start-ups from early-stage formation activities through exit, such as an IPO, a merger or an acquisition. His client roster includes several dozen companies, including businesses focused on artificial intelligence and machine learning, climatetech, cybersecurity, adtech, online consumer markets, robotics, cloud services, and various companies in the medical field.

In one of his most significant recent deals, Hoffman represented the Drizly adult beverage delivery app in a \$1 billion acquisition by Uber, which was integrated into Uber's existing online food delivery marketplace, UberEats.

In addition, Hoffman counseled Keybase, a secure messaging and filing app, during its acquisition by Zoom. Like the Drizly deal, the Keybase acquisition occurred during the initial stages of COVID-19.

At the time, Zoom was experiencing a massive surge in usership as it became the platform of choice for remote meetings. The overnight growth created a sense of urgency, and Hoffman was able to wrap up the deal in under three weeks with all parties working remotely.

Hoffman also led Walgreen's partnership with Village MD to offer co-located doctors' offices. The deal involved a \$1 billion growth equity and convertible debt investment by Walgreen's.

Other transactions Hoffman has guided include Evolv Technology's \$1.3 billion "de-SPAC" merger with Newhold Investment Corp., Liquid AI's \$37.5 million round of seed funding, several acquisitions by Vermont-based 3D-printing company Desktop Metal, meditation app Headspace's \$3 billion merger with Ginger, and a Series A funding round for Sublime Systems, a Somerville maker of technology that decarbonizes cement.

Outside of his practice, Hoffman actively volunteers with the Boston chapter of the Lawyers Committee for Civil Rights.



ACHIEVEMENTS AND PROFESSIONAL ACTIVITIES

**Volunteer, Lawyers Committee
for Civil Rights, Boston Chapter**